# ADDITIONAL SINGLE utmos PREMIUM INVESTMENT



# APPLICATION FORM FOR CORPORATE POLICYHOLDERS

#### USING THE EDITABLE FIELDS?

To ensure your information is saved correctly, we recommend you save the form to your desktop before you start completing the required fields.

#### IMPORTANT INFORMATION

If completing a hard copy of this form, please use black or blue ink and BLOCK CAPITALS. If you make a mistake, cross it out, put in the correct words and sign your initials next to the correction. Do not use correction fluid.

In this form any reference to words in the singular shall include words in the plural and vice versa. All references to 'we', us', 'our', 'Utmost', or 'Utmost International' in this form refer to Utmost International Isle of Man Limited.

Once completed, forms and supporting documentation that are digitally signed and/or scanned can be emailed to us at newbusiness@utmostwealth.com.

Alternatively, this form and supporting documents can be posted to Utmost International Isle of Man Limited, King Edward Bay House, King Edward Road, Onchan, Isle of Man, IM99 INU, British Isles.

#### BEFORE YOU BEGIN

Only complete this form if you want to make an additional investment into your existing contract. Before completing this application form, ensure you have read the relevant Product Guide, your Personal Illustration, Key Features Document, and our Guide to Charges.

	PAGE	SEC	TION	REQUIREMENT COMPLETED
Contract and	2	А	Contract and Applicant details	Mandatory
Applicant details	4	В	Politically Exposed Persons details	Mandatory
	5	С	Premium details	Mandatory
	5	D	Regular Withdrawals	Optional
	6	Е	Adviser Charging	Optional
	9	F	Source of funds	Mandatory
	13	G	Identification requirements	Mandatory
	16	Н	Financial adviser details	Mandatory
	17	1	Investment options	Mandatory
Declarations	25	J	Applicant declarations	Mandatory
Banking and payment details	32	K	Bank details and payment methods	Information

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Д	CONTRACT AND APPLICANT DETAILS	MANDATORY
	roughout this form the term "Applicant" refers jointly and severally to the persons applying for is additional investment on an existing Bond.	
1	Bond number  Provide a copy of the Personal Illustration that you have been given or enter your Personal Illustration reference number here	If the Welcome Team produced a Personal Illustration for you, a ticket reference can be found at the top of page 1.
	Welcome Team ticket reference  What is your chosen Product Management Charge option?  Full initial Charge OR Full ongoing Charge OR Combination of initial and ongoing  If you choose a combination of initial and ongoing Product Management Charge, enter your chosen combination to a maximum of three decimal places.	The Product Management Charge for each additional premium is based on the total premiums paid, therefore an additional
5	Nature and purpose of this additional investment	premium may have lower charges than the initial premium.  Flexible charging structures may not be available on some policies issued on or before 31 December 2012.
A 1	I CORPORATE APPLICANTS	
1	Policyholder name	
2	Company registration number	
3	Registered address	
4	Correspondence address (If different from registered address)	
5	Reason for difference between registered and correspondence address (If applicable)	
6	State the jurisdiction in which the company is liable for tax	

name.

## APPLICATION FORM FOR ADDITIONAL SINGLE PREMIUM INVESTMENT

7	Is the company in the process of being dissolved, struck off, wound up or terminated?	Yes	No										
8	Is the company quoted on a recognised stock exchange? If "Yes", please confirm	Yes	No										
	which one.												
9	Has the company been established or owned by a Government Party, Local Council Authority Trade Union or State Owned Industry?  If "Yes", please give a	res	No										
	description.												
10	List all the current direc	tors of the comp	any										
	FULL NAME			D	ATE	OF	BIR	ТН					
				d	d	m	m	у	у	у	У		
				d	d	m	m	у	у	у	у		
				d	d	m	m	У	у	у	у		
				d	d	m	m	у	у	у	у		
				d	d	m	m	у	у	у	у		
				d	d	m	m	У	У	у	у		
				d	d	m	m	У	У	у	у		
				d	d	m	m	у	у	у	у		
						1	1	1	<u> </u>	1	<u> </u>		
A	2 CHANGE OF DIR	ECTORS AN	D/OR SHAR	EHOLDE	RS								
	be completed only if the e yet to be informed of.		nanges to the dir				er de	etail	s tha	at w	е		
1	Role e.g. Director or	Shareholder 1		Sharel	old	er 2						If there are more than two directors/	L
	Shareholder											shareholders informing us of change to their	
2	Percentage share (if applicable)											details, photocopy this section and secure to thi	s
3	Title (Mr, Mrs, Miss or Other)											application.	
4	Gender	Male	Female		Male	<b>,</b>		Fe	mal	е		If any of your details have changed, ensure that you provide us	L
5	Maiden name (if applicable) Previous name or any											with up to date anti- money laundering documentation.	
-	aliases (if applicable)												
7	Forenames (in full)											Question 5 and 6, if not completed we will assume you have never been known by another	

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8 Permanent residential address (PO Boxes and 'care of' addresses are not acceptable)	Postcode	Postcode	
9 Nationality and dual nationality (if applicable)	1030000	T OSCOUCE	
10 Date of birth	d d m m y y y y	d d m m y y y y	
11 Country of birth			
<b>12</b> Country or countries of Tax Residency			
13 National Insurance (NI) number			Only complete question 13, if you are a UK Tax Resident.
<b>14</b> US Tax Identification Number (TIN)			Only complete Q
<b>15</b> Other tax reference numbers			question 14, if you are a US Tax Resident.
B POLITICALLY EX	XPOSED PERSONS DETAIL	S	MANDATORY
associated with this applica PEP is a term used to descri prominent public functions political or government pos a State Owned Corporation	ney laundering obligations, we are retion who could be classed as a Politibe someone who is currently or has or responsibilities. For example: a hast, a senior member of the Judiciary or a board member of a Central Buould be considered a PEP in their or	ically Exposed Person ("PEP"). s previously been, entrusted with Head of State, a holder of a senior or the Military, a senior employee of ank. Immediate family members or	F
	elow of any persons that could be c n. Non-completion confirms that the	onsidered a PEP (as defined above) ere are no associated PEPs.	
DA ADDITIONAL DEG	DUIDEMENTS FOR ROLLTIG		

B1 ADDITIONAL REQUIREMENTS FOR POLITICALLY EXPOSED PERSONS

Where any party to the application is considered a PEP (as defined above), you will be required to complete and submit a Source of Wealth Information Questionnaire alongside this application. This questionnaire can be obtained via www.utmostinternational.com or by contacting our Welcome Team.

C	PPREMIUM DET.	AILS				MANDATORY	
C.	C1 ADDITIONAL SINGLE PREMIUM AMOUNT						
Ple	ease confirm the amount	of the additional sing	gle premium in	the currency of the Bor	nd.		
	e will deduct any Charge ur financial adviser if you			ium amount stated here	e. Speak to		
C	2 ACCOUNT DETA	ILS WHERE FUN	IDS ARE BE	ING REMITTED F	ROM		
Ac	count name					If the Premium is	
Ac	count number					received from an account other than the one specified here, this	
Ва	nk sort code					may cause a delay in processing. The Premium must be remitted from an	
	ilding Society roll mber (if applicable)					account in the name of the Applicant.	
(re	nk BIC or SWIFT code equired for all banks tside the UK) AN						
	ame and address bank						
				Postcode			
	ow long has this count been held?	Years					
С	REGULAR WITH	IDRAWALS				OPTIONAL	
Co	emplete this section if yo	u wish to set up regula	ar withdrawals	or amend an existing re	egular		
Ple	thdrawal instruction.  Pease note we will require  nk account is in the name						
six	months.	-				Adding or changing Q	
Where a Policyholder is a PEP withdrawals will only be paid to the source bank account.  Regular withdrawals will be taken equally across all policy segments. Minimum GBP200 per payment (or currency equivalent). Payments will only be made in the currency of the Bond.						regular withdrawals could potentially cause a chargeable event. Speak to your financial adviser	
1 Please tick applicable option:						for further information.	
	I do not currently take v	withdrawals and I wou	ıld like to set th	em up.		If you currently take withdrawals, these will cease and be replaced	
	I currently take withdraw					with the new monetary amount or percentage stated below.	
•		Annual monetary an	nount	Annual percentage of	Premiums		
	Amount of withdrawal from the whole Bond Frequency of		OR		%	The annual percentage or monetary amount specified will be divided by the frequency	
3	withdrawals	Monthly	Quarterly	Half-yearly	Yearly	you specify.	

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In line with existing regular withdrawal payments. OR

4 Payment start date

	d d m m y y y OR					
	As soon as possible (30 days after additional premium is applied)					
5 Withdrawal receiving ac	account (please tick relevant box)					
the account the Pro	Premium is remitted from as detailed in Subsection C2 OR					
an alternative acco PEPs.)	count (Please provide details in Section <b>D1</b> . Not applicable to					
Payment method will be BACS transfer for Pound Sterling payments to UK clearing banks only or Telegraphic Transfer for other currencies or for payments to banks outside of the UK. A charge will be levied by our bankers for Telegraphic Transfer payments which will be deducted from the value of the Bond.						
purposes only. When you w	nd date on your <b>Personal Illustration</b> , note that this is for illustrative wish for withdrawals to stop, we will require an instruction at that point epartment at claims@utmostwealth.com					
D1 DETAILS OF AN	ALTERNATIVE ACCOUNT THAT WITHDRAWALS WILL BE SEN	NT TO				
Account name						
Account number						
Bank sort code						
Building Society roll number (if applicable)	withd to an	requesting Q drawals to be paid account other than				
Bank BIC or SWIFT code (required for all banks outside the UK) IBAN	is rem detail D1), a suitak statei	ccount the Premium nitted from (as led in Subsection an original or oly certified bank ment must be				
Name and address of bank	altern is in the	nitted to prove the native bank account he name of the icant.				
	Postcode					
How long has the account been held?	Years					
E ADVISER CHAR	RGING	TIONAL				
Complete this section if you	ou would like to facilitate an initial Adviser Charge and or ongoing					

Charges are paid from the Bond. Tax rules may change in the future and are subject to individual circumstances.

It is strongly recommended that professional advice is obtained before requesting that Adviser

The taxation of bonds held by corporate entities is a complex matter. The tax treatment will depend on the basis upon which the entity declares its annual accounts. Utmost International Isle of Man Limited is unable to provide advice in this regard and accepts no responsibility if adverse

tax consequences result from the application of adviser charges to the Bond.

Adviser/Investment Adviser charges.

For detailed information about Adviser Charges and how these may be applicable to you, see the

	<mark>uide to Charges</mark> available on our website <mark>wwv</mark> dviser on request.	v.utmo	stinternational.com or from your fir	nancial	
E	1 INITIAL ADVISER CHARGE				
Ti	ck one of the following payment options:				
1	Initial Adviser Charge to be deducted from the being invested.  OR  Initial Adviser Charge to be deducted from premium after the capital has been invested Distribution Review Bonds)	Not available for legacy products. Please contact our Welcome Team on +44 (0) 1624 653 251 for more information.			
2	Specify the amount as either a monetary figure Monetary amount (GBP/USD/EUR)	ount as either a monetary figure or a percentage value:			
3	Does the initial Adviser Charge attract VAT? (If "Yes", this will be applied in addition to the stated in <b>question 2</b> of this section)	at	Yes No	question 3.	
E	2 ONGOING ADVISER CHARGE AN	ID EX	(ISTING ARRANGEMENTS		

This section should be completed wherever there is an existing arrangement to pay ongoing remuneration from your Bond, or you wish to set one up.

Ongoing adviser remuneration refers to all charge arrangements regardless of whether the arrangement was entered into before or after the Retail Distribution Review (i.e. whether it is commission or adviser charging).

Where you have an existing arrangement in place to pay renewal commission from your Bond, on premiums invested on or before 31 December 2012, any Adviser Charges requested in this form will not automatically replace this arrangement.

- 1 Existing adviser remuneration paid from this Bond should:
  - i. continue to be paid, in addition to the charge(s) requested in this application
  - ii. be replaced with the Adviser Charges requested in this application
- 2 The ongoing Adviser Charge requested here should be applied to:
  - i. this additional premium investment only
  - ii. all premiums
  - iii. all premiums invested on or after 1 January 2013
  - iv. specific premiums in the box below

If this section is not completed, and there is an existing arrangement in place to pay ongoing remuneration from the Bond, your instruction will not be processed until confirmation has been received.

If an Adviser Charge is based on a percentage of Bond value, note that in cases where the value of the Bond rises, the Adviser Charge when added to any 'income' taken, may cause the tax deferred entitlement to be exceeded, resulting in a chargeable gain.

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In line with existing Adviser Charges

No

Complete this section if you would like to make regular payments to your financial adviser for ongoing advice.									
1	Frequency of payments Monthly		Qu	arterly	Half-yearly	Yearly	The amount confirmed here should		
2	2 Specify the total <b>annual</b> amount as either a m			ry figure or	be the net amount excluding VAT.				
	Annual monetary amount		OR		ercentage of value of s) stated above		If VAT is to be applied please tick under question 4.		
3	Ongoing Adviser Charge sta	rt date		d d m	n m y y y y	OR	State the total percentage of Bond value or monetary amount you wish to pay		
				As s	oon as possible	OR	per year. For example, if you wish to pay 0.1%		

#### E3 ONGOING INVESTMENT ADVISER CHARGE AND EXISTING PAYMENT ARRANGEMENTS

Yes

If an ongoing Investment Adviser Charge already exists this will automatically be applied to all additional Premiums. If you do not wish to amend this you do not need to complete the rest of this section

Does the ongoing Adviser Charge attract VAT?

(If "Yes", this will be applied in addition to that

stated in question 2 of this section)

Where an ongoing Investment Adviser Charge does exist and you wish to amend this or where one does not exist and you wish for one to be paid, please complete the details below:

1	Frequency of payments	Monthly	Quarterly	y H	alf-yearly	Yearly
2	Specify the total <b>annual</b> amou	unt as either a mon	etary figu	re or a perc	entage of the B	ond value
	Annual monetary amount		Annı	<b>ual</b> percenta	age of Premium	
		0	R		%	
3	Ongoing Investment Adviser	Charge start date	d	d m m	у у у у	OR
				As soon as	s possible	OR
				In line with Adviser Ch	n existing Invest narges	ment
4	Does the ongoing Investment attract VAT? (If "Yes", this will to that stated in <b>question 2</b> of	be applied in addit	iion	Yes	No	

The amount confirmed here should be the net amount excluding VAT.

basis, the annual amount you should state here is 0.2%. Alternatively,

if you wish to pay £500

on a half-yearly basis, the annual amount you

should state is £1,000.

If VAT is to be applied please tick under question 4.

State the total percentage of Bond value or monetary amount you wish to pay per year. For example, if you wish to pay 0.1% payable on a half-yearly basis, the annual amount you should state here is 0.2%. Alternatively, if you wish to pay £500 on a half-yearly basis, the annual amount you should state is £1,000.

SOURCE OF FUNDS	MANDATORY

#### F1 ACTIVITY WHICH GENERATED AMOUNT TO BE INVESTED

Utmost International is required to record details of how the funds being invested have been accumulated. Where your funds come from more than one source, you should complete all relevant sections to give us the full picture of their origin.

#### Documentary evidence requirements:

For details of our documentary evidence requirements refer to our Anti-Money Laundering and Source of Wealth Requirements document available via www.utmostinternational.com or from our Welcome Team.

1. Compensation payme	nt	Evidence required:
Name of organisation or individual that paid compensation		Original or suitably certified copy of <b>one</b> of the following:
Reason for compensation  Country where compensation		> Letter on company headed paper or court order from compensating
was awarded		body validating the information in this application; <b>or</b>
Total amount received  Date received	Currency Amount  d d m m y y y y	> Signed letter on company headed paper from the solicitor or lawyer handling the compensation validating the information in this application.
2. Loan		Evidence required:
Name of loan provider		Original or suitably certified copy of <b>one</b> of
Address of loan provider	Postcode	the following:  A signed letter from the lender on letter-headed paper confirming the name of borrower, amount of loan and date of draw-down; or  A loan statement
Total amount borrowed	Currency Amount	confirming the details provided in this form.
Date of loan	d d m m y y y y	
Purpose of loan		

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#### 3. Maturing policy/policy claim/replacement policy/pension

#### If the source of funds is the sale of an investment rather than maturity, please complete 4 instead.

Name of policy provider		
Address of policy provider		
		Postcode
Policyholder's full name		
Length of time policy held	years months	S
Reason for policy claim or replacement policy		
(if applicable)		
Total amount received	Currency	punt
Date received	d d m m y y y y	
If a surrender penalty was applied, please indicate the amount		

#### Evidence required:

Original or suitably certified copy of **one** of the following:

- Letter on company headed paper from previous product provider regarding notification of proceeds of claim under the policy; or
- Closing statement from previous product provider.

#### 4. Sale of asset portfolio or investment

If the source of funds is a maturing investment rather than one that you are choosing to sell, please complete 3 instead.

Description of asset portfolio or investment		
(e.g. government bonds, equities etc.)		
Name of the company that held it		
Registered address of company		
, ,		
		Postcode
Account name		
Length of time asset portfolio or investment held	years	months
Date of sale	d d m m y y y	у
Net amount received	Currency	Amount

### Evidence required:

Q

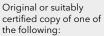
Original or suitably certified copy of **one** of the following:

- › Legal sale document; or
- > Copy of contract note.

5. Company sale or sale o	of interest in	company			Evidence required:
Company name					Original or suitably certified copy of <b>one</b> of the following:
Industry/business sector					> Signed letter on
Address of company			Postos		company headed paper from a solicitor or lawyer validating the information confirmed in this section of the application form; <b>or</b> > Signed letter on company headed
Date of sale			Postco	ode	paper from a regulated accountant validating
Date of sale	d d m	m y y y	У		the information in this section of
Sale amount	Currency		Amount		the application form; <b>or</b> Copy of contract
Net amount received i.e. the amount the Applicant received after any deductions such as	Currency		Amount		of sale and bank statement in the name of the Applicant showing payment of
fees and taxes.					the proceeds into an account in the name of the Applicant.
If the Applicant is not the benef source of funds that is more app		of this property,	olease select a	different option for	Evidence required:  Original or suitably certified copy of one of the following:
Address of property sold (including postcode if applicable)					<ul> <li>Signed letter on headed paper from the solicitor; or lawyer handling the sale or from a regulated accountant; or</li> </ul>
			Postco	de	Copy of contract of sale detailing the details included in the application form.
Length of time property owned	ye	ears	months		
Date of sale	d d m	m y y y	у		
Total sale amount	Currency		Amount		
Net amount the beneficial owner received from sale	Currency		Amount		
7. Company profits (tradi	ng companie	es only)			Evidence required:

Company profits (currency and amount) most recent trading year

Company profits (currency and amount) most prior trading year



- Copy of the latest available annual report and accounts; or
- › A letter from a regulated accountant giving details of company profits over the last two

#### 8. Share sale

#### If the source of funds is the sale of an investment rather than maturity, please complete 4 instead.

What shares were held	
Amount of sales proceeds	Currency Amount
How they were sold (bank, stockbroker, etc.) Address of bank, stockbroker etc.	
	Postcode
Date received	d d m m y y y y
How long were the shares held	years months

#### Evidence required:

Original or suitably certified copy of **one** of the following:

- Signed letter on company headed paper from a solicitor or lawyer validating the information confirmed in this section of the application form; or
- > Signed letter on company headed paper from a regulated accountant validating the information in this section of the application form; or
- Copy of contract of sale and bank statement in the name of the Applicant showing payment of the proceeds into an account in the name of the Applicant.

#### 9. Other income sources

Description of the activity
that generated the funds
Role in relation to above
activities
Period over which the
activities occurred
Country in which the
activity occurred
Date received
Proceeds received from

the activity

years	months
Currency	Amount

#### Evidence required:

Original or suitably certified copy of **one** of the following:

- Appropriate, independent supporting documentation which validates the information provided in this section of the application form; or
- Signed letter from a person with personal knowledge of the activities described and in a position subject to anti-money laundering regulation, for example a regulated accountant or lawyer.

All investments are assessed on a case-by-case basis. Depending on the answers provided in the application we may request independent evidence of source of funds. We can accept original or suitably certified copies of source of funds evidence. Guidance on how to certify documents is available in our Anti-Money Laundering and Document Certification Requirements document. Please provide as much detail as possible. If it is not clear how the funds were accumulated we will need to request further information and the Bond will not be issued until the requested information is received and a satisfactory risk assessment is completed.

#### G IDENTIFICATION REQUIREMENTS

MANDATORY

Note: Financial adviser to complete this section.

Under Isle of Man anti-money laundering regulations we are required to verify the identity and address of all Applicants related to a contract. Refer to our Anti-Money Laundering and Source of Wealth Requirements for more information.

Below you will find the standard minimum requirements. If necessary copy Parts 1 and 2, as all parties to the Bond must be identified. For corporates we will require identification verification for two directors and individual shareholders that hold 25% or more of the issued share capital.

In some circumstances we may request additional information.

We require **one suitably certified document** from **Part 1** together with **one suitably certified document** from **Part 2** and all relevant documentation from **Part 3**.

PA	ART 1 PERSONAL ID	ENTITY			
	ease confirm who is being there are more than four p				1, Shareholder 2, etc.
1	Who is being identified?				
2	Valid passport				,
3 4	National ID card (with photograph) A current driving licence <sup>1</sup> (with photograph)				
5	Reference number				
6	Issuing entity <sup>2</sup>				
7	Issue date	d d m m y y y y	d d m m y y y y	d d m m y y y y	d d m m y y y y
8	Expiry date	d d m m y y y y	d d m m y y y y	d d m m y y y y	d d m m y y y y
	here the Applicant does no rt 2.	ot hold an item from Part	1, indicate why in the b	ox below and supply a s	econd document from

to be current, valid and issued from a recognised jurisdiction.

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extstyle Q Where a driving licence is used to verify identity it cannot also be used to verify address. The driving licence needs

<sup>&</sup>lt;sup>1</sup> Where the driving licence does not confirm nationality this will be requested.

<sup>&</sup>lt;sup>2</sup> To include entity name and country where the document was issued.

Ρ,	ART 2 VERIFICATION	N OF ADDRESS			
	ease confirm who is being c. If there are more than f				
1	Whose address is being verified?				
2	A recent <sup>3</sup> utility bill dated and certified within the last six months				
3	A recent <sup>3</sup> mortgage statement, giving the residential address				
4	A current driving licence				
5	A state pension, benefit or other government produced document showing benefit entitlement				
6	A recent³ tax assessment document				
7	Rates or council tax bill dated and certified within the last year				
8	A recent <sup>3</sup> account statement from bank or credit card showing at least one transaction				
М	obile phone bills and store	card statements are nc	ot acceptable.		
	Reference number				
	L				
10	Issuing entity <sup>4</sup>				
	ART 3 - CORPORATE	 FIDENTITY			
	THE CONTONINT				
Α	copy of the Certificate of In	ncorporation			
Co	ompany Memorandum and	Articles of Association			
Ev	idence of the registered of	ffice of the company			
Co	ppy of annual reports and a	accounts (only required	where not a public comp	oany)	
Ar	An authorised signatory list				
Α	A list of all shareholders holding 25% or more of the issued share capital				
	certified copy of the Board or public registered compa		the authorised signatori	es	

<sup>&</sup>lt;sup>3</sup> Recent generally means not more than six months old, if issued on a monthly basis. If the document is issued less frequently, e.g. annually, recent means the most recently issued document (for example mortgage statements are usually issued annually).

<sup>&</sup>lt;sup>4</sup> To include entity name and country where the document was issued.

#### PART 4 - HOW HAS THE CUSTOMER DUE DILIGENCE (CDD) BEEN OBTAINED

Please confirm which items of CDD have been provided and how they were obtained by ticking the relevant boxes.

Please note 'Obtained via a third party who has met the Applicant face to face' also includes via live video stream.

Obtained by the adviser directly from the Applicant

Obtained via a third party who has met the Applicant face to face

Provided direct to Utmost by the Applicant

Valid identity documents

Valid proof of residential address

Source of funds documents

Source of wealth documents and information

#### **Certification Requirements**

#### Identity verification

I certify that this document is a true copy of the original which I have sighted and the photograph represents a good likeness of the Applicant who I have met.

#### Source of funds, source of wealth and address verification

I certify that this document is a true copy of the original which I have sighted.

#### PART 5 - THIRD-PARTY DETAILS

If you have not met the person being identified face to face or customer due diligence (CDD) has been obtained via a third party who has met the person being identified face to face, please provide the following details:

	Third-Party Details	
Name of individual who obtained the CDD or met the person being identified face to face		
Occupation that qualifies the individual to certify CDD		
Date of birth	d d m m y y y y	
Residential address		
		Postcode
Registered company name		
Registered company address		
		Postcode

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ŀ	FINANCIAL ADV	TSER DETAILS	MANDATORY			
N	Note: Financial adviser to complete this section.					
1	How and when were you introduced to the					
2	Applicant? Please confirm how you met the Applicant	I have met the Applicant in person				
		I have met the Applicant face-to-face via secure live video stream				
		I have not met the Applicant face-to-face				
3	Is the Applicant acting as a nominee for someone else? (if "Yes" give details)	Yes No				
4	Which country was the advice leading to this application given in?					
5	Which country was this application signed in?					
	Name of your regulatory body					
	Regulatory body membership number					
8	Name of your usual Regional Sales Manager					
9	Please confirm how you would like to	via post to your address as detailed; <b>OR</b>				
	receive the Bond documentation for onward transmission to the Applicant	via email to your email-address as detailed				
Н	1 FINANCIAL ADVI	SER DECLARATION				
1	Print full name					
2	Telephone number					
3	Email address					

#### I declare that:

- > I have taken reasonable steps to ensure that the funding is legitimate and in line with the Applicant's circumstances.
- > To the best of my knowledge, all the information provided with this application form is true and complete and that I will provide further information if required.
- I have not made any changes to the application form after the Applicant has signed it. I have had sight of the original documents used to identify the Applicant.
- Where I have obtained the CDD documents listed in Part 1, 2 and 3 of Section **G**, I certify that they are true copies of the originals which I have sighted and the photograph represents a good likeness of the Applicant who I have met.

SIGNATURE	Financial adviser	Financial adviser to sign here.	Q
Date			
Financial adviser company name and address (company stamp if possible)			

1 1

#### INVESTMENT OPTIONS

MANDATORY

You may only choose one of the four investment options for your Bond. Therefore please only complete those sections applicable to your investment selection.

#### 11 WHO WILL DIRECT INVESTMENT

Utmost International Isle of Man Limited is not responsible for any reduction in the value of investments arising directly or indirectly from Policyholder investment decisions or those of a properly appointed third party (such as, but not limited to, an External Manager or Platform Adviser ("EMC")).

Investment decisions and instructions in relation to the Utmost Bond's linked assets can be provided by the Policyholder, or by an authorised third party.

#### Please choose relevant option:

#### 1 Self-direct

The Applicant will provide investment instructions directly to Utmost International Isle of Man Limited.

Yes No

If 'Yes' then Subsection I2 (open architecture bonds only) and I3 must be completed before continuing at Section J.

#### 2 Investment Adviser

The Applicant nominates an external person to advise them in relation to the choice of assets linked to the Utmost Bond, in accordance with the terms of appointment. The Investment Adviser will provide investment instructions directly to Utmost International Isle of Man Limited.

Yes No

In each instance, the nominee must have the necessary regulatory authorisations to perform these services. The nominee will be asked to confirm this.

If 'Yes' then Subsection I2 (open architecture bonds only) and I3 (if you wish to provide any initial investment instructions) must be completed. If you want to nominate an Investment Adviser not currently appointed to direct investment on this Bond Subsection I5 must be completed and signed before continuing at Section J.

#### 3 External Manager

The Applicant nominates an external investment firm, such as a discretionary fund manager, to either manage or advise on assets linked to the Utmost Bond. The External Manager will provide its services via an external account, utilising the services of a Custodian (the party that holds the investment assets and cash).

Yes No

If 'Yes' then Subsection **I2** should be completed if applicable. Subsections **I4** and **I6** must be completed before continuing at Section **J**.

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#### 4 Platform Adviser

The Applicant nominates an external firm to carry out transactions on an external Platform
account linked to the Utmost Bond. The Platform Adviser will manage or advise on the assets
held on the Platform, in addition to managing and/or advising on the Utmost Bond's linked
assets held off-platform, such as cash held in the Dealing Account.

Yes No

If 'Yes' then Subsection **12** should be completed if applicable. Subsections **14** and **17** must be completed and signed before continuing at Section **J**.

12	DEALING	ACCOUNT
	D L / ( L   1   0	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,

You do not need to complete this Subsection if your Bond is restricted to Guided Architecture funds.	
	This amount will be Q
Confirm the amount of cash to be retained in the Dealing Account to cover Charges and withdrawals	used to cover Charges `and withdrawals and
	will be retained net of any initial Charges.

#### Nomination of investments to cover an overdrawn Dealing Account

All transactions (including Charges and withdrawals) will go through the Dealing Account, and it may become overdrawn. In these circumstances, we reserve the right to sell sufficient investments to clear the negative debit balance.

Indicate in the boxes below which investments you would like us to sell in these circumstances. **Note:** You cannot specify a deposit account.

Full Fund name	%

If no Funds are selected, then from within the portfolio, we will automatically sell Units from the highest value Fund, that is liquid at the time of sale. If an EMC has been selected, we may set up a regular payment from the External Account.

If more than one
Fund is selected,
each Fund sale will be
subject to the prevailing
dealing fees.

13	INIIIAL	DEALING	INSTRUCTION	

	Fund reference	Currency of	%	require completion an Investor Declara
	/SEDOL/ISIN	investment		Form which is avail
				from your financial adviser on request
				Any missing information will res
				in a delay in investr
				Requests to link the value of the Bond t
				any investment in v
				we have not previo
				go through our ass
				onboarding proces
				made until this pro
				is complete. Where relevant we
				purchase accumula
				Units unless otherwinstructed. If incom
				Units are selected,
				Fund manager will requested to pay a
				income as cash, wh
				will be credited to the Dealing Account.
er to our website www.utmostintern relevant SEDOL or ISIN codes. Ensu ovided.				
ATTITUDE TO RISK AND IN	IVESTMENT OBJEC	CTIVES		
ur investment strategy and risk profili	ng information are includ	ed within the Perso	nal Illustration	
ar investment strategy and risk profile a should have received. If this has cha	anged, please provide de		attitude to risk	

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15	NOMINATION OF	AN I	ΝV	EST	МЕ	ΝT	ΑD	VIS	ΕR										
ls	the Investment Adviser a	new n	omii	natio	n?														
	Yes No																		
If '	'No", please provide the N	Name o	of Inv	/estr	nent	Αdν	/iser	firm											
Th	e Applicant should now p	orocee	d to	Sect	ion J	J.													
If '	Yes", please complete the	e detai	ls be	low.	The	Inve	estme	ent A	dvis	er n	nust	sigr	n this	s Sul	bsec	tion.			
1	Name of firm or individual to be nominated as Investment Adviser																		
2	Address of Investment Adviser's firm																		
									F	ostc	ode								
3	Contact name																		
4	Email address																		
	Telephone number (international format)																ı		
6	Facsimile number (international format)																		
7	Regulatory body name																		
8	Registration number with regulatory body																	Do no	
9	The above is nominated	to be	арр	ointe	ed or	n:												boxes type o	
	A <b>Discretionary basis.</b> The Funds without any speci	fic con	sulta	ation	with	the	Арр	lican	t.									requi are tic will be	ck

Do not leave blank. Q Please tick one of the boxes to indicate the type of service you require. If no boxes are ticked, the form will be returned and this will cause a delay in processing your request.

This nomination is made in line with the terms agreed between Utmost International Isle of Man Limited and the Investment Adviser and is subject to change.

#### **Investment Adviser Declaration**

agreement.

To be completed by the Investment Adviser

#### I, the Investment Adviser named in this Subsection:

Have read and understood the terms of the appointment as outlined in this Subsection.

be the result of prior discussions with the Applicant and in accordance with their

- > Confirm that I have the authorisation necessary to act as an Investment Adviser under the legislation and regulations in
- > I will remain so authorised and comply with the rules of the appropriate regulatory body, whilst acting as Investment Adviser to this Bond.
- I confirm that I will notify Utmost International Isle of Man Limited immediately of any changes to my authorisation including any disciplinary action taken against me.

#### By signing this section I confirm that:

- Any Investment Adviser Charges to be taken in relation to Subsection **E2** will, in my opinion, constitute Charges for investment advice given in relation to the Bond that issued as a result of this application.
- I understand that investment advice cannot include financial advice or any advice provided to the Policyholder to take out or place additional premiums into the product.
- If I cannot separate the type of advice I am giving between general and investment advice, or between different products the Applicant has, then such advice will need to be deducted as an Adviser Charge which will be taken as a Policyholder withdrawal.
- > I confirm that any Investment Adviser Charge requested to be paid in this form under Subsection E3 does not contain any such 'bundled' charges.
- > Should advice be given other than investment advice but paid for from the Bond as an Investment Adviser Charge, as per Subsection **E3**, adverse tax consequences could arise for the Policyholder. Utmost International Isle of Man Limited will not be held responsible for any adverse tax consequences that may occur under such circumstances neither will they be held responsible should the nature of the investment advice itself be retrospectively challenged by HMRC.
- Where I believe any advice given is not investment advice or no longer constitutes investment advice, I will immediately inform Utmost International Isle of Man Limited who will cancel any ongoing Investment Adviser Charges detailed in this document.

ongoing Investment	Adviser Charges detailed in this docume	nt.	
Print full name of signatory	Investment Adviser		
SIGNATURE			Investment Adviser to sign here.
Date	d d m m y y y y	·	
The Applicant should	now proceed to Section ${f J}.$		
16 NOMINATION	I OF AN EXTERNAL MANAGER	2	
Is the additional prem	nium to be invested with an existing Exte	ernal Manager?	
If "Yes", please name t	:he External Manager		
The Applicant should	now proceed to Section <b>J</b> .		
If "No" and you wish to	o nominate a new External Manager plea	ase provide details below.	
1 Name of firm			
<b>2</b> Address			
		Postcode	
3 Contact name			
4 Email address			

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5	Telephone number (international format)																		
6	Facsimile number (international format)																		
7	Regulatory body name																		7
8	Registration number with regulatory body																		Do not leave blank.  Please tick one of the boxes to indicate the
9	The above is nominated																		type of service you require. If no boxes
	A <b>Discretionary basis.</b> The Funds without any specing An <b>Advisory basis.</b> Each be the result of prior disagreement.	ific co n inve	onsı estm	ulta nent	tion t inst	with truct	n the tion	Ap ma	oplic de b	ant. y th	e Ex	terr	nal M	1ana	ger	wil			are ticked, the form will be returned, and this will cause a delay in processing your request.
	is nomination is made in nited and the External M										n U	tmc	st Ir	nterr	atio	ona	Isle	of Man	
	e Applicant should now p		_			-				,									
l 7	NOMINATION OF	PLA	ATI	FO	RM	1 A	۷D	PL	ΑТ	FOI	R M	Α[	) V I	SEF	?				
	If you will be nominating appoint them via the Pla									Mar	nage	er ("	Plati	form	DF	M")	you	ı must	
	- Ith																		
ls	the additional premium t	to be	inv	este	ed v	vith	an e	xist	ting	Plat <sup>.</sup>	form	n ar	d Pl	atfo	rm .	Adv	iser	?	
	Yes No																		
If '	'Yes", please name the Pla	atforr	m																
an	d Platform Adviser firm																		_
	e Applicant should now p	-																	
If '	'No" and you wish to nom clow the Platform Adviser	ninate mus	e a ı st siç	new gn th	v Pla his S	itfori Subs	m ar section	nd F on.	Platfo	orm.	Adv	iser	ple	ase	oro	vide	det	ails	
1	Name of the Platform																		7
2	Name of Platform																		]
3	Adviser firm Address of Platform																		_ 
	Adviser																		_
																			Details only Q
											Pos	stco	de						required for Platform Adviser, NOT the
4	Email address																		Platform.
5	Telephone number (international format)																		
6					Ì	1												7	
	Facsimile number (international format)																		
7																			

8	Registration number	
	with regulatory body	

**9** The above is nominated to be appointed on:

A **Discretionary basis.** The Platform Adviser will make investment decisions on the funds without any specific consultation with the Applicant.

An **Advisory basis.** Each investment instruction made by the Platform Adviser will be the result of prior discussions with the Applicant and in accordance with their agreement.

This nomination is made in line with the terms agreed between Utmost International Isle of Man Limited and the Platform and Platform Adviser and is subject to change.

Do not leave blank. Q Please tick one of the boxes to indicate the type of service you require. If no boxes are ticked, the form will be returned and this will cause a delay in processing your request.

#### **Platform Adviser Declaration**

To be completed by the Platform Adviser.

#### I, the Platform Adviser named in this Subsection:

- > Have read and understood the terms of the appointment as outlined in this Subsection.
- Confirm that I have the authorisation necessary to act as a Platform Adviser under the legislation and regulations in
- > I will remain so authorised and comply with the rules of the appropriate regulatory body, whilst acting as Platform Adviser to this Bond.
- > I confirm that I will notify Utmost International Isle of Man Limited immediately of any changes to my authorisation including any disciplinary action taken against me.

#### By signing this Subsection, I confirm that:

- I am an authorised signatory of the Platform Adviser and agree on behalf of the Platform Adviser to manage and/or advise on (as applicable) Utmost International Isle of Man Limited's account with the named Platform.
- > Where the conditions of this appointment conflict with the Platform Adviser's standard terms and conditions applicable to its operation of the Platform Account, these conditions will prevail.
- > Where Charges for financial advice or investment advice are agreed, I am not permitted to take such Charges from the Platform unless Utmost International Isle of Man Limited has given prior written consent.
- Any Charges to be taken in relation to Subsection **E3** will, in my opinion, constitute Charges for investment advice given in relation to the Bond that issued on foot of this application.
- > I understand that investment advice cannot include financial advice or any advice provided to the Policyholder to take out the product.
- If I cannot separate the type of advice I am giving between general and investment advice, or between different products the Applicant has, then such advice will need to be deducted as an Adviser Charge which will be taken as a Policyholder withdrawal.
- I confirm that any Investment Adviser Charge requested to be paid in this form under Subsection **E3** does not contain any such 'bundled' Charges.
- > Should advice be given other than investment advice but paid for from the Bond as an Investment Adviser Charge, as per Subsection **E3**, adverse tax consequences could arise for the Policyholder. Utmost International Isle of Man Limited will not be held responsible for any adverse tax consequences that may occur under such circumstances neither will they be held responsible should the nature of the investment advice itself be retrospectively challenged by HMRC.
- Where I believe any advice given is not investment advice or no longer constitutes investment advice, I will immediately inform Utmost International Isle of Man Limited who will cancel any ongoing Investment Adviser Charges detailed in this document.
- I am not permitted to arrange any transfers of cash or investments into or out of the Platform Account, except where cash is to be returned to the Utmost International Isle of Man Limited Bond, to a bank account designated in writing by Utmost International Isle of Man Limited, or as a part of supporting regular trading or settlement activity.

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- I agree and understand that any appointment will be on terms agreed between the Platform and Utmost International Isle of Man Limited, and that the operation of the Platform Account is subject to those terms, and to the terms specified in this document which, among other things, shall include the following terms to which I undertake to fully adhere to through the signing of this document:
  - By way of this appointment, the Platform Adviser is only being authorised to buy and sell
    assets within the Platform Account on behalf of Utmost International Isle of Man Limited,
    unless written authorisation stating otherwise is provided by Utmost International Isle of
    Man Limited.
  - All investments must be in accordance with the Investment Parameters provided to the Platform Adviser by Utmost International Isle of Man Limited.
  - Utmost International Isle of Man Limited reserves the right to update the Investment Parameters from time to time.
  - Utmost International Isle of Man Limited is not responsible for monitoring the assets held within the Platform Account or for any costs resulting from a breach of these restrictions.
  - Utmost International Isle of Man Limited always reserves the right to refuse to accept individual assets for investment and to override instructions given by the Platform Adviser in relation to investment or any other function of the Platform Account.
  - Utmost International Isle of Man Limited may at any time at its sole discretion give
    instructions directly to the Platform without notice and without requiring the Platform
    Adviser's approval. If instructions given by Utmost International Isle of Man Limited conflict
    with instructions given by the Platform Adviser, Utmost International Isle of Man Limited's
    instructions shall have priority.
  - The Platform Account is legally owned by Utmost International Isle of Man Limited, and Utmost International Isle of Man Limited is the sole beneficial owner of all assets within the Platform Account. Neither the Platform Adviser nor the Policyholder have any claim or ownership over the Platform Account, or the assets held within.
  - The Platform Adviser is being appointed by Utmost International Isle of Man Limited to instruct trades directly with the Platform on a restricted basis.
  - Manufacturing costs relating to trading transactions, custody fees and discretionary Fund management costs can be charged to the Platform Account as an investment expense.
  - Changes to the basis of this appointment, between discretionary, advisory or otherwise, may only be made with Utmost International Isle of Man Limited's prior written authority.
  - The Platform Adviser may accept instructions from the Policyholder to appoint one of a restricted list of Discretionary Fund Managers who have a direct agreement with the Platform DFM. Written evidence of the instruction and/or agreement must be retained and made available to Utmost International Isle of Man Limited on request. The Platform Adviser will retain its responsibility for adherence to the Investment Parameters even where a Platform DFM is selected.
  - The Platform Account will not be more than 100% invested (i.e. no overdrawn positions shall be created) nor any other commitments made beyond the amount of the cash available in the Platform Account without Utmost International Isle of Man Limited's prior written authority.

#### I agree and understand that:

- By accepting this nomination, that if appointed by Utmost International Isle of Man Limited, I will be appointed to manage Utmost International Isle of Man Limited's underlying assets in respect of this Bond including the Dealing Account.
- > It will be my responsibility to ensure that there is sufficient cash in the Dealing Account to cover the cost of any charges or withdrawals. Debit interest will be charged on any negative balance.
- I am solely responsible for ensuring that I act within the limits of the authority set out in this nomination and the terms agreed with the Platform.
- I accept full responsibility and legal liability for loss, damages or expenses which it or any other party may suffer or incur, directly or indirectly, as a result of acting outside the limits of this authority and promises to reimburse Utmost International Isle of Man Limited for any costs, claims, damages or liabilities incurred by Utmost International Isle of Man Limited as a result of acting in my appointed capacity.
- I promise not to make or bring any formal or informal legal claims, complaints, or proceedings against Utmost International Isle of Man Limited in respect of my activities under this limited investment authority.

	Platform Adviser	
Print full name of signatory		
SIGNATURE Authorised signatory		The Platform Adviser Q should sign here.
(Platform Adviser)		
Date	d d m m y y y y	

#### J APPLICANT DECLARATIONS

Throughout this declaration the term 'the Applicant' refers to the corporate Policyholders who are applying to add an additional premium to their existing Bond.

It is important that the Applicant reads this section carefully. This application forms the basis of an amendment to Utmost International Isle of Man Limited's agreement with the Applicant, along with the policy terms and conditions.

If the Applicant does not understand any part of this application, ask the financial adviser for further information.

Before signing, also take the time to read the relevant Product Guide, Guide to Charges, Key Features Document and Personal Illustration which explain the key features of and the specific charges applicable to the Bond. They will assist in ensuring that statements made by the financial adviser are not relied upon if it is not supported in the literature. The financial adviser will provide these documents and copies are also available from Utmost International Isle of Man Limited.

Utmost International Isle of Man Limited proposes that the laws of the Isle of Man shall apply to any contract relating to this application and that the Isle of Man Courts shall be the sole forum to consider disputes in relation to any contract arising from this application. Any decision to alter the Isle of Man Court's jurisdiction shall be at the discretion of Utmost International Isle of Man Limited

The additional investment will be issued to the existing contract in accordance with the Policy Conditions and Policy Schedule upon acceptance of this application by Utmost International Isle of Man Limited.

The charges laid out in this document should match those shown in the Applicant's **Personal Illustration** provided by the Applicant's financial adviser. Should there be any inconsistencies ask the financial adviser for an updated illustration.

Utmost International Isle of Man Limited will only issue the additional investment to the Applicant's existing contract once Utmost International Isle of Man Limited has received all the information and documentation required to satisfy regulatory requirements relating to anti-money laundering and the prevention of tax evasion.

#### MANDATORY

The Applicant may request a copy of the term and conditions applicable to their Bond at any time from Utmost International Isle of Man Limited's Welcome Team on +44 (0) 1624 653 251.

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#### J1 HOW UTMOST INTERNATIONAL USES THE APPLICANT'S INFORMATION

Utmost International Isle of Man Limited uses the information the Applicant provides, about themselves and other people, to provide Utmost International Isle of Man Limited's products and services. In order to support Utmost International Isle of Man Limited's products and services, Utmost International Isle of Man Limited transfers information between different entities within Utmost International Isle of Man Limited's immediate operating group and to appointed data processors, but Utmost International Isle of Man Limited does not carry out marketing using the information or transfer or sell the Applicant's personal information to others for marketing purposes.

More details about how Utmost International Isle of Man Limited uses the Applicant's information, the Applicant's rights over this information and how the Applicant can exercise their rights can be found in the applicable Privacy Notice. Utmost International Isle of Man Limited publishes its Privacy Notices at <a href="https://www.utmostinternational.com/privacy-statements/">www.utmostinternational.com/privacy-statements/</a> or the Applicant can ring Utmost International Isle of Man Limited on +44 (0)1624 643 345 and request a copy.

#### The Applicant acknowledges that:

- > Utmost International Isle of Man Limited will store, process or pass on Applicant's data whether or not the Applicant's application is accepted.
- > Utmost International Isle of Man Limited will in the event of the life assured or the Applicant's death as applicable obtain necessary evidence as to the cause and circumstances relating to the their death should it wish to do so.

#### J2 ANTI-MONEY LAUNDERING AND TAX EVASION PROVISIONS

#### Source of funds - statement of truth

#### The Applicant truthfully confirms that:

- all funds invested in the Bond have been or will be properly declared to the relevant tax authorities in the jurisdiction of the Applicant's tax residence and/or any other jurisdictions as necessary or appropriate in accordance with applicable laws and regulations
- > none of the funds invested derive, directly or indirectly, from illegal activities or sources and/or tax evasion or conduct which will or may be regarded as such.
- The Applicant is habitually tax resident in the jurisdiction entered in Section A of this application form.

#### J3 INVESTMENT RELATED PROVISION

- > The Applicant understands and agrees that:
- > Investment involves risk, this risk rests with the Applicant.
- > Utmost International Isle of Man Limited is and must remain, the beneficial owner of all assets linked to the Bond.
- The Applicant has no legal right to the investments underlying the Bond.
- The range of assets available is restricted in line with Utmost International Isle of Man Limited's Investment Parameters and the type of assets applicable to the contract as set out in the Bond's terms and conditions which Utmost International Isle of Man Limited reserves the right to change from time to time. Utmost International Isle of Man Limited also has the right at its discretion to refuse to accept individual assets for investment in the Bond.
- If assets other than the restricted range are linked to the Bond, it could be deemed highly personalised and may be subject to penal taxation. Utmost International Isle of Man Limited is not responsible for monitoring the Bond's assets or for any cost resulting from a breach of these restrictions.
- > Utmost International Isle of Man Limited reserves the right to realise assets to clear an overdrawn position on any part of the Bond at any time.
- Utmost International Isle of Man Limited's ability to sell, reinvest or pay cash in a timely manner can be restricted by certain types of assets underlying the Bond. Utmost International Isle of Man Limited reserves the right to delay settlement or reinvestment at its discretion.

#### J4 PROVISIONS RELATED TO INVESTMENT ADVISER OR EMC NOMINATION

#### This Subsection only applies where an Investment Adviser or EMC has been nominated.

In this Section the term "EMC" refers to an External Manager, Platform and/or Platform Adviser as applicable, nominated in Subsections I6 or I7, to provide services on an advisory or discretionary basis. Utmost International Isle of Man Limited retains the right to decline the appointment of any nominated Investment Adviser or EMC.

The Applicant confirms that the below statements have been explained to the Applicant by the financial adviser and that the Applicant understands and agrees to them.

#### The Applicant requests and agrees that:

- > Any nominated Investment Adviser is appointed in accordance with the Applicant's wishes set out in Subsection **I5** to give investment instructions to Utmost International Isle of Man.
- Any nominated EMC is appointed in accordance with the Applicant's wishes set out in Subsection 16 or 17 to advise on and/or manage an External Account to which the performance of the Bond is linked.
- Any appointments made under the nominations in Subsections I5, I6 or I7 can be terminated by Utmost International Isle of Man Limited at the Applicant's request or otherwise by the Investment Adviser, EMC or Utmost International Isle of Man Limited at any time by giving written notice to all other parties.
- > The Applicant is aware the appointment of an Investment Adviser or EMC will be based on terms agreed between the Investment Adviser or EMC and Utmost International Isle of Man Limited.
- Any assets purchased as a result of an instruction received from an Investment Adviser shall be purchased at the open market buying price as shown in the contract note issued by the vendor or stockbroker, less any discount Utmost International Isle of Man Limited has negotiated.
- > The Applicant's financial adviser and/or the Applicant can also obtain valuation statements directly from an EMC.

#### The Applicant understands and agrees that:

- If an Investment Adviser or EMC is appointed on a discretionary basis, they will make investment decisions in relation to the Bond without any specific consultation with the Applicant.
- If an Investment Adviser or EMC is appointed on an advisory basis, each investment instruction made by the Investment Adviser or EMC will be made subject to prior discussions between the Investment Adviser or EMC, and Applicant. The Applicant authorises and requests the Investment Adviser or EMC to retain evidence of this agreement and authorises the Investment Adviser or EMC to share copies of such evidence, if requested to do so by Utmost International Isle of Man Limited.
- > The Investment Adviser or EMC has confirmed to the Applicant that they have the necessary regulatory authorisations to perform the service they have been nominated to perform.
- > There are additional risks associated with the appointment of an Investment Adviser or EMC, in particular, where the EMC is responsible for the selection and/or safekeeping of the assets linked to the Bond.
- > The Investment Adviser or EMC has explained Utmost International Isle of Man Limited's Charges associated with its appointment.

#### Provisions applicable to EMC nomination

- Utmost International Isle of Man Limited will not be responsible for any loss or liability to the External Account, resulting from the EMC's appointment, or from services rendered or procured, by the EMC to Utmost International Isle of Man Limited.
- > Utmost International Isle of Man Limited will recover any necessary money from the External Account to cover Utmost International Isle of Man Limited's fees and expenses, as detailed in the Bond's contractual documents.
- > Utmost International Isle of Man Limited has the right to place trading instructions directly with the External Manager or Platform at any time without requiring the Applicant's approval. This may affect the value of the Bond. Where there are conflicting instructions, Utmost International Isle of Man Limited's instructions override the Applicant's or the EMC's instructions.

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- > The Applicant has no legal right to the investments held by an EMC. Apart from agreeing or rejecting recommendations given to the Applicant, where an advisory basis has been selected, the Applicant may not give any direct instructions to an EMC regarding the investments, including instructions relating to the selection of assets or with respect to withdrawals or surrenders.
- > Further the Applicant may not give any legal charge, pledge or lien over the External Account, nor may the Applicant instruct the EMC to give any guarantee, indemnity, or counterindemnity in favour of any person or company.
- > Utmost International Isle of Man Limited will extend a Limited Power of Authority ("LPOA") on the Applicant's behalf which enables the Applicant to agree certain charges, (not linked to advice) investment strategy and risk profile with the EMC. If the Applicant is nominating a Platform and Platform Adviser, the Applicant is also given limited powers to agree the appointment of a Platform DFM who hold agreements with the Platform and Platform Adviser. Utmost International Isle of Man Limited retains the right to decline any such appointment.
- An EMC will be responsible for ensuring compliance with the objectives and risk information provided by the Applicant to the EMC via a separate Investment Mandate document.
- > The range of assets available is restricted in line with Utmost International Isle of Man Limited's Investment Parameters.
- If assets other than the restricted range are linked to the Bond, it could be deemed highly personalised and may be subject to penal taxation.
- > Utmost International Isle of Man Limited is not responsible for monitoring the Bond's assets or for any cost resulting from a breach of any restrictions.
- > Utmost International Isle of Man Limited's ability to sell, reinvest or pay cash in a timely manner can be restricted by certain types of assets underlying the Bond. Utmost International Isle of Man Limited reserves the right to delay settlement or reinvestment at its discretion.

#### The Applicant agrees and understands that:

- An EMC may take charges for services other than advice, including those for transaction and/or custody services provided, as detailed under the standard charges section of their terms and conditions or as agreed separately with the Applicant.
- An EMC is authorised by Utmost International Isle of Man Limited to deduct such charges for transactions and/or custody services directly from the External Account and make any separate investment management service payments on its behalf.

#### The Applicant promises to:

Be responsible for reimbursing Utmost International Isle of Man Limited for any costs, losses and/or expenses incurred by Utmost International Isle of Man Limited as a result of any legal claims, complaints or proceedings brought by any party in respect of loss arising from the services and performance of an EMC.

#### J5 ADVISER CHARGES AND INVESTMENT ADVISER CHARGES

Where the Applicant has requested Utmost International Isle of Man Limited to facilitate the payment of Adviser Charges and/or Investment Adviser Charges, as set out in Section **E**, the Applicant authorises Utmost International Isle of Man Limited to pay those Charges.

Where the Applicant requires any adjustment to an Adviser Charge or Investment Adviser Charge paid by Utmost International Isle of Man Limited, Utmost International Isle of Man Limited will not be responsible for making such adjustments and the Applicant will liaise directly with their adviser.

#### **Adviser Charge**

#### The Applicant understands and accepts that:

- > When paid to a financial adviser, an Adviser Charge will be treated for tax purposes, as a withdrawal by the Applicant from the Bond.
- > The taxation of bonds held by corporate entities is complex and tax treatment will depend on the basis upon which annual accounts are declared. Utmost International Isle of Man Limited is unable to provide advice in this regard and accepts no responsibility for any adverse tax consequences resulting from the application of Adviser Charges to the Bond.
- > Utmost International Isle of Man Limited cannot cancel an Adviser Charge after it has been paid, even if the Applicant decides to cancel the Bond during the cancellation period.

- Any Adviser Charges to be paid as a fixed monetary amount will not be reduced if the Applicant takes a withdrawal or surrenders one or more policy segments, unless the Applicant specifically requests this to happen at the time of the policy segment surrender.
- > Where any ongoing Adviser Charge attracts VAT, the Applicant authorises Utmost International Isle of Man Limited to automatically adjust future payments if the rate of VAT changes without any further authority from the Applicant.

#### **Investment Adviser Charge**

#### The Applicant understands and accepts that:

- > Investment Adviser Charges will only be paid when there is sufficient value and assets underlying the Bond that can be sold to cover the payment in full.
- Any Investment Adviser Charge paid from the value of the Bond will be deducted equally across all policy segments. It is important to note that Investment Adviser Charges can only be paid in the currency of the Bond.
- Any Investment Adviser Charges to be paid as a fixed monetary amount will not be reduced if the Policyholder takes a withdrawal or surrenders one or more policy segments, unless the Policyholder specifically requests this to happen at the time of the policy segment surrender.
- Where any ongoing Investment Adviser Charge attracts VAT, the Applicant authorises Utmost International Isle of Man Limited to automatically adjust future payments if the rate of VAT changes without any further authority from the Applicant.
- The actual amounts paid by Utmost International Isle of Man Limited as Investment Adviser Charges will be treated as non-taxable withdrawals from the Bond and will not be used in any chargeable event calculations.
- > Utmost International Isle of Man Limited cannot cancel an Investment Adviser Charge after it has been paid, even if the Applicant decides to cancel the additional premium during the cancellation period.
- > The Policyholder can cancel the instruction to pay any future Investment Adviser Charges due from the Bond at any time by writing to Utmost International Isle of Man Limited.
- Until Utmost International Isle of Man Limited receives written notification to cancel an Investment Adviser Charge, Utmost International Isle of Man Limited will continue to make payments to the Investment Adviser or EMC.
- If the Applicant cancels the additional premium within the cancellation period, changes the nominated Investment Adviser or EMC, cancels payment of any Investment Adviser Charges from their Bond, assigns the Bond, or any other situation where it is not reasonably possible for Utmost International Isle of Man Limited to facilitate a payment, it will be the Applicant's responsibility to settle any outstanding Charges directly with the Investment Adviser or EMC.
- The Policyholder should in the first instance contact their Investment Adviser or EMC to discuss any Investment Adviser Charges they believe should not have been applied to their Bond.

#### Where the Bond is linked to an External Managed Account

#### The Applicant acknowledges and agrees that:

- Any Fund-based Adviser Charge or Investment Adviser Charge payments will be based on the last available value of the investment for the External Managed Account held in Utmost International Isle of Man Limited's records.
- Due to timing differences, there may be significant market movements between the date when Utmost International Isle of Man Limited's records were last updated with the value of the Externally Managed Account and the date the Adviser Charge or Investment Adviser Charge is calculated as a percentage of the whole of the Bond value.

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# J6 POTENTIAL CONSEQUENCES OF MISLEADING UTMOST INTERNATIONAL ISLE OF MAN LIMITED

#### Potential consequences of misleading Utmost International Isle of Man Limited

The Applicant fully acknowledges and agrees that if Utmost International Isle of Man Limited discovers that the Applicant misled Utmost International Isle of Man Limited in respect of any part of the statements confirmed above, Utmost International Isle of Man Limited shall, to the fullest extent permitted by applicable law and regulation, without limiting Utmost International Isle of Man Limited's legal remedies or options, have the contractual ability to:

- Terminate the Bond immediately and, regardless of the actual date of Bond termination, impose the maximum encashment and any other relevant charges which may be imposed on the Applicant under the Bond as if the Bond has been encashed immediately after issue. Such charges shall be applied to the extent that they cover any costs, expenses or losses caused by Utmost International Isle of Man Limited being misled, without limiting Utmost International Isle of Man Limited's ability to seek additional recompense from the Applicant in respect of any shortfall
- Notify relevant government authorities and provide all information considered necessary or appropriate at Utmost International Isle of Man Limited's discretion concerning the Applicant and/ or the Bond.
- if considered appropriate after consultation with government authorities and/or legal counsel, either:
  - subject to satisfying Utmost International Isle of Man Limited's further reasonable requirements, refund the Applicant's premium(s) and other amounts paid to Utmost International Isle of Man Limited to the date of such termination less applicable encashment and other charges in accordance with clause (i) above (the 'Refund Amount'), or
  - if legally required to do so by competent government authorities, freeze or pay over to relevant government authorities all or a portion of the Refund Amount or take such other actions as competent government authorities may legally require.

#### Disclosure of information to tax and other government authorities.

The Applicant has been advised that Utmost Group plc and Utmost International Isle of Man Limited have a longstanding policy of co-operating with tax and other government authorities to combat money laundering, tax evasion or other illegal activities or conduct that will or may be regarded as such.

In cases where Utmost International Isle of Man Limited suspects that the funds invested in the bond are wholly or partly derived from illegal activities/sources and/or tax evasion, then Utmost International Isle of Man Limited shall, to the fullest extent permitted by applicable law and regulation, without limiting Utmost International Isle of Man Limited's legal remedies or options, have the ability to disclose to the Applicant's home country tax and/or other government authorities, the Applicant's identity and any relevant information considered necessary or appropriate, in Utmost International Isle of Man Limited's discretion, concerning the bond.

Utmost International Isle of Man Limited's obligations under the policy, including the payment of benefits, will be suspended either in whole or in part, to the extent that performance of any policy obligation may expose Utmost International Isle of Man Limited to any sanction, prohibition or restriction under United Nations resolutions or the trade or economic sanction, laws or regulations of the European Union, United Kingdom or United States of America.

#### J7 GENERAL CONFIRMATIONS AND ACKNOWLEDGMENTS

The Applicant understands and agrees that this contract is of the utmost good faith and that the information supplied by the Applicant in this application form, and where relevant the appendices, together with any supporting information completed or given by the Applicant in the Applicant's name, shall form the basis of the contract with Utmost International Isle of Man Limited.

The Applicant agrees that if it subsequently comes to light that any information supplied to Utmost International Isle of Man Limited by the Applicant or on the applicant's behalf was misleading or incomplete, then this might invalidate the contract and adversely affect the Applicant's right to the payment of policy benefits.

The Applicant understands the requirement to provide accurate and relevant information in the Applicant's dealings with Utmost International Isle of Man Limited is continuous and binding upon the Applicant or any subsequent holder of the policy.

**The Applicant confirms** that the firm named in section **H** will be acting as the Applicant's financial adviser on an ongoing basis and the Applicant agrees that Utmost International Isle of Man Limited is able to disclose all information relating to the Applicant's bond to this financial adviser.

**The Applicant understands** that if the Applicant decides to change financial adviser it is the Applicant's responsibility to tell Utmost International Isle of Man Limited in writing of this change.

**The Applicant agrees** to inform Utmost International Isle of Man Limited immediately should any information within this application change, and understands that the Applicant is obliged to do so.

The Applicant understands that no contract shall be issued in respect of this application and Utmost International Isle of Man Limited shall be under no obligation in respect of this application until the additional premium has been received by Utmost International Isle of Man Limited and Utmost International Isle of Man Limited has expressly confirmed in writing that it accepts the additional investment.

#### The Applicant accepts that:

- > The selection of investments is the Applicant's responsibility, or where appropriate, that of the Applicant's Investment Adviser or any appointed EMC.
- > Utmost International Isle of Man Limited has no legal responsibility in respect of future performance of such linked assets.

**The Applicant agrees** that a copy of the Applicant's agreement given in this Declaration will have the validity of the original.

**The Applicant understands** that the financial adviser is acting as the Applicant's agent and not an agent of Utmost International Isle of Man Limited.

**The Applicant understands and agrees** that Utmost International Isle of Man Limited will, as appropriate, report the Applicant's policy under the various exchange of information agreements including the Foreign Account Tax Compliance Act (FATCA) and the Common Reporting Standard (CRS).

#### By signing this box below the Applicant confirms that:

The adviser charges set out in this form match the **Personal Illustration** received by the Applicant from the Applicant's financial adviser.

- > It will create legally binding obligations on the Applicant in connection with the Applicant's Bond.
- This instruction is subject to the terms and conditions of the Applicant's Bond.

	Authorised Signatory 1	Authorised Signatory 2	
SIGNATURE			
Print full name			
Date	d d m m y y y y	d d m m y y y y	

If there are more than two authorised signatories photocopy this page and after signing the additional copies attach them securely to the form.

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#### K BANK DETAILS AND PAYMENT METHOD

INFORMATION

Payment should only be transferred once the application has been received and we have confirmed that all requirements have been met. No interest will be paid on monies held prior to the additional premium being applied.

#### K1 CHEQUE PAYMENT

Cheques made payable to: 'Utmost International Isle of Man Limited, Premium Collection Account' (account name is required to be printed on the cheque).

Please ensure that the Policyholders' name are referenced on all payments, the Bond number should also be included.

#### Example:

Utmost International Isle of Man Limited, Premium Collection Account re: ABC Bond number 12345678.

#### K2 TELEGRAPHIC TRANSFER DETAILS

Payments from account detailed in Subsection C2.

Account name: Utmost International Isle of Man Limited, Premium Collection Account

Bank: Royal Bank of Scotland

Bank address: Royal Bank of Scotland International Limited, Floor 2, 2 Athol Street,

Douglas, Isle of Man, IM99 1AN, British Isles

Account number: 58098652 Sort code: 16-58-80

IBAN: GB58 RBOS 1658 8058 0986 52

BIC/Swift code: RBOSIMDXXX

Payment reference: [Policyholder name / Bond number]

# A WEALTH of DIFFERENCE

www.utmost international.com

Calls may be monitored and recorded for training purposes and to avoid misunderstandings.

Utmost International Isle of Man Limited is registered in the Isle of Man under number 024916C.
Registered Office: King Edward Bay House, King Edward Road, Onchan, Isle of Man, IM99 1NU, British Isles.
Tel: +44 (0) 1624 643 345. Licensed by the Isle of Man Financial Services Authority.

 $Utmost \, Wealth \, Solutions \, is \, registered \, in \, the \, Isle \, of \, Man \, as \, a \, business \, name \, of \, Utmost \, International \, Isle \, of \, Man \, Limited. \\ IOM \, PR \, 0079 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \, 04/24 \, | \,$